

ELECTIVES:

All students enrolled in the College of Pharmacy (COP) must complete a minimum of 2 semester hours (s.h.) in pharmacy elective credits to fulfill their degree requirements. Any elective course approved by the College of Pharmacy will meet the degree requirements. Starting with the P1 class entering in Fall 2004, similar courses **TAKEN PRIOR TO ADMISSION TO THE COP WILL NOT BE ACCEPTED FOR ELECTIVE CREDITS.**

The following courses at Xavier University have been approved as acceptable elective courses. Please note that some of the courses may not be offered every semester. Therefore, please be sure to check the class offerings via Banner Web:

SMKT 3550 – Consumer Behavior – 3s.h.

The course will focus on consumer attitudes, motivations, reactions in market, drawing on marketing, economics, psychology, sociology, theories. **Pre-requisite: SMKT 2050**

SPAN 2051 – Spanish for Medical Personnel – 3s.h.

This course provides a foundation of knowledge and experience for health care providers. Vocabulary and grammar will be presented in a health care context. Students will also be given the opportunity to develop skills of listening and speaking Spanish. Spanish will be spoken at all times in class. **Pre-requisite: SPAN 1020 or equivalent**

CMST 1500 – Intercultural Communications – 3s.h.

Familiarizes students with basic concepts, approaches, processes, and contexts which form the foundation for critical discussion of cross-cultural interaction.

PSYC 3110 – Psychotherapies – 3s.h.

Usually offered in the fall and spring semesters. A comprehensive examination of the major forms of psychotherapy and the different views of psychopathology. The focus will be on personal growth and improvement, as well as on the correction of individual problems. **Pre-requisite: PSYC 3080**

SOCI 2060 – Race and Ethnic Relations – 3s.h.

This course is concerned with examining issues, problems, and research findings on race, ethnic, and minority group relations. Emphasis is on U.S. Black-White relations, American ethnic groups, religious conflict, and racial and ethnic group contacts in Europe, Asia, Africa, and Latin America. **Pre-requisite: Any 1000-level sociology course.**

SOCI 3070 – Medical Sociology – 3s.h.

This course provides a sociological perspective on issues in health care and health care delivery for students preparing for a career in the health professions.

BSAD 1010 – Introduction to Business – 3s.h.

Usually offered in the fall semester. This course focuses on the fundamentals of business administration, the underlying principles of management, and structures and functions of its various departments. **Pre-requisite: none**

MGMT 2060 – Principles of Management – 3s.h.

An integrated overview of the fundamentals of managerial decision making with a focus on developing the skills necessary to identify problems that confront managers who then must apply the necessary tools (both analytical and intuitive) to formulate solutions that coalesce with the firm's goals and objectives. Topics include the importance of teamwork, motivation, leadership, and ethics. **Pre-requisite: ENGL 1020.**

BSAD 4000 – Business Policy – 3s.h.

Usually offered in the spring semester. This course will focus on strategy/policy development and implementation of organizations.

ECON 3091 – Economics of Black America – 3s.h.

This course will focus on the application of economic theory to situations of Blacks in the U.S.; economic analysis of discrimination; black – white income differentials; the human capital hypothesis; and the investigation of schemes aimed to improve the economic status of Blacks. **Pre-requisites: ECON 2010 and ECON 2020**

ENGL 3190 – Legal Reasoning – 3s.h.

Usually offered in the fall semester. This course will increase the students' knowledge of legal reasoning in statutory law, common law, and the constitutional interpretation of philosophical issues of jurisprudence connected with legal reasoning.

**Pre-requisites: ENGL 1010 and ENGL 1020 or
ENGL 1023H and ENGL 2011h**

SMKT 2050 – Principles of Marketing – 3s.h.

This course will cover the nature and scope of modern marketing management and will outline the areas in which decisions are made in developing and implementing price, distribution, product, and promotion strategies. **Pre-requisites: none.**