

## **XAVIER/TULANE JOINT GRADUATE PROGRAMS**

The Business Division has an articulation agreement with the A.B. Freeman School of Business at Tulane University for a Master of Business Administration (MBA) Degree and Master of Science (MS) Degree programs in Accounting and Finance. It is a specialized program offering preferential admission designed for undergraduate Xavier University students who desire focused and advanced training in business. Xavier students who qualify for the graduate programs receive fellowships that may include full-tuition waiver.

## **BUSINESS ADVISORY COUNCIL**

As business practitioners, the Business Advisory Council (BAC) provides an invaluable link between the academic world of Xavier University's Business Division and the practical world of business. The BAC is a source of ideas, counsel, resources, and an ongoing network of general support that is critical to the growth and development of the Division. Our Business Advisory Council (BAC) consists of a number of diverse organizations ranging from small and medium-sized entrepreneurial firms to fortune 500 companies representing a variety of industries.

## **CAREER SERVICES**

The mission of the Office of Career Services is to provide opportunities which assist the student in exploring career options through materials and information, job search preparation, and pre-professional experiences which enhance the student's ability to secure satisfying career employment. Students are assisted through career counseling, various career-related programs, and on-campus interviews.

## **HIGH SCHOOL OUTREACH PROGRAMS**

The Business Achievers Summer Program is for incoming freshmen who have been accepted for admission to Xavier as business majors. Participants enroll in the Introduction to Business course and earn 3 hours of college credit. Local business professionals, entrepreneurs, and Xavier alumni facilitate presentations and serve as role models.

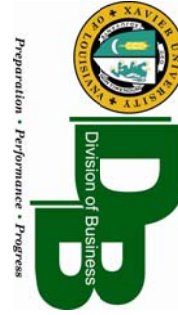
The Business Class Scholars Program is for high school seniors who plan to pursue careers in business. Participants enroll in a 3-credit hour course, Introduction to Business, and must meet Xavier's admissions standards.

## **FOR MORE INFORMATION**

Please contact the Division of Business at:  
TEL (504) 520-7505 or FAX (504) 520-7900  
E-MAIL: [business@xula.edu](mailto:business@xula.edu)  
Website: [www.xula.edu/business](http://www.xula.edu/business)

Apply online at [www.xula.edu/admissions](http://www.xula.edu/admissions) or write:  
Division of Business  
Xavier University of Louisiana  
P.O. Box 52, 1 Drexel Dr  
New Orleans, LA 70125

1 Drexel Dr  
New Orleans, LA 70125



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**DIVISION OF BUSINESS**

**WWW.XULA.EDU/BUSINESS**

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All degree programs offered by the Division of Business at Xavier University are nationally accredited by the Association of Collegiate Business Schools and Programs (ACBSP). This accreditation certifies that the teaching and learning processes within the Business Division meet the rigorous educational standards established by ACBSP. The Business Division at Xavier University of Louisiana strives to establish and promote an academic environment that contributes to the continuous quality improvement of business education programs, teaching of business courses, and student learning outcomes.

### PROGRAMS OF STUDY

The Division of Business offers students Bachelor of Science (BS) degrees in:

- Accounting
- Business-Finance
- Business-Management
- Business-Sales & Marketing

Implications of global business theory and practice are addressed throughout the business curriculum in all areas of study. The use of computers is an integral part of most business courses. A multimedia instructional lab with state-of-the-art equipment has been established in the Business Division. All Xavier students have e-mail accounts and free access to the internet at any of the several open computer labs on campus.

With funding from the Conrad N. Hilton Foundation and the state of Louisiana, Xavier has created the Hilton Chair in Entrepreneurship. The Chair's responsibilities include developing courses in entrepreneurship, planning community outreach initiatives, overseeing seminars, business plan development workshops, and researching and analyzing related topics. The Chair is a resource for all business students who want to learn more about owning a business.

### CAREER OPPORTUNITIES

A business degree is a springboard to either employment or further education in graduate school. Employment opportunities are plentiful and include positions in:

Auditing and Corporate Accounting  
 Certified Public Accounting  
 Commercial Banking  
 Financial Analysis  
 Human Resource Management  
 Pharmaceutical & Medical Sales  
 Purchasing  
 Sales and Marketing  
 Small Business Ownership  
 Supervision and Management  
 Supply Chain Management

Students who decide to continue their education in graduate school—either immediately after receiving a bachelor's degree or after a few years of work experience—enroll in Master of Business Administration (MBA) Programs; Master of Science or Arts Programs in areas such as economics, accounting, international business, or finance; and Doctoral Programs for careers in higher education.

### XAVIER BUSINESS GRADUATES MAKE HISTORY

Xavier business graduates have obtained positions in a variety of career fields. The following is a representative list:  
*Harold Doley*, Doley Securities, first African American to become a member of the New York Stock Exchange  
*Ivan L.R. Lemelle*, U.S. Magistrate Judge in Louisiana. First African American to hold this position in Louisiana.  
*Ernest Morial*, first African American Mayor of New Orleans

### RECENT GRADUATES ARE SAYING:

*Leonard Hinton (2002 Graduate)* Financial Analyst; Credit Suisse First Boston, Investment Banking Division, New York, NY:

“Xavier provides the necessary academic foundation required to succeed in the corporate arena. As a smaller Division, students have greater accessibility to its professors to gain concentrated one-on-one attention that aids in the learning process. Additionally, the Business Division and Career Services provide students with valuable internship opportunities, which are the most differentiating factors that make students competitive for job market placement upon graduation.”

*Candace Alfred (2003 Graduate)* CRM Project Analyst; 3M Corporate Customer Contact Center, St. Paul, MN:  
 “Xavier University of Louisiana has given me a solid business foundation by promoting the academic fields as well as the interpersonal skills which have made me a well-rounded employee. My classroom knowledge has allowed my managers to accelerate my training process, helping me undertake multiple research projects simultaneously.”

Other graduates have begun careers in well-known organizations such as:

3M Company	Glazer's Inc.
Abbott	Internal Revenue Services
Capital One	Kellogg's
Chase	LA Legislative Auditors
Cintas	McDermott Int'l, Inc.
Clear Channel	Northwestern Mutual
Coca-Cola	Pfizer
Cox Communications	PricewaterhouseCoopers
Enterprise Rent-A-Car	Procter & Gamble
Ernst & Young	State Farm Insurance
	Walgreens

### INTERNSHIPS

All business students are strongly encouraged to acquire internship experience during their undergraduate studies. The Summer Internship for Academic Credit Program is intended to encourage students to obtain the professional experience needed to make them more marketable and better prepared for entry, retention, and advancement in the business world and/or graduate programs.

### Recent interns are saying:

*Whitney Brown (Hometown: Lake Charles, LA):*

“I spent my summer on an internship with the Board of Governors of the Federal Reserve System in Washington, D.C. With my Xavier Education, I successfully completed a project pertaining to commercial real estate loans and the capital of bank holding companies.”

*Christina Gilbert (Hometown: Des Moines, IA):*

“My internship with P&G challenged me, allowed for customer interaction at all stages of the sales process, and most importantly gave me a in-depth look into a company that could become a potential employer. Procter & Gamble is very competitive internship, but it truly gets you ready for very competitive corporate America.”

*Camiel Irving (Hometown: Baltimore, MD):*

“I worked as an Intern in the 3M Medical Division. I was given extensive training on one product and a territory of accounts. From this experience, I gained a wealth of knowledge in the field of sales and the Medical supply industry. I was also able to gain some prized insight into the corporate world and how to conduct myself as a professional.”

*Brandon Leach (Hometown: New Orleans, LA):*

“My summer experience at Bernstein Global Wealth Management in Houston, TX was the opportunity of a lifetime. Xavier provided the tools necessary to be a productive private client associate intern. During the summer, I was able to expand my network, learn new and exciting life lessons, and work on major projects that were vital to company's goals and objectives.”

Xavier University students have acquired internships at other prominent corporations such as:

Capital One	Miller Brewing Co.
Chase	Northwestern Mutual
Coca-Cola	State Farm
Federal Reserve	The Gillette Company
Enterprise Rent-A-Car	United Health Care
Gatorade	U.S. Army Corps
LA Supreme Court	of Engineers
McDermott International	VA Hospital
	Wells Fargo